



TWO MOUNTAIN WINERY

**Media Contact:**  
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## Fact Sheet

### Overview

Two Mountain Winery and Vineyard is a family-owned operation that produces approachable, handcrafted wines that are worth saving for that special occasion, but are accessibly priced for a casual dinner with family and friends. Brothers Matthew and Patrick Rawn own and operate the winery and estate vineyard, overseeing every aspect of the winemaking process from the grapes to the glass.

### Key Dates

- 2000 – Two Mountain Vineyard planted to wine grapes by Ron Schmidt and Matthew Rawn
- 2002 – Two Mountain Winery founded by Ron as Matt crushes his first vintage
- 2006 – Brothers Matthew and Patrick Rawn purchase the winery and estate vineyard after their uncle Ron's passing and continue to grow the family business

### Winemaker

Matthew Rawn

### Vineyard Manager

Patrick Rawn

### Production

3,000 Cases

### Vineyard

26 acres in the Rattlesnake Hills region of the Yakima Valley; eight varietals planted

### Wines

Merlot, Cabernet Franc, Chardonnay, Riesling, Syrah, Lemberger, Cabernet Sauvignon, Touriga Nacional, Dry Rose' and a Red Blend

### Distribution

Washington, Oregon, Idaho, Massachussets, Hawaii, Japan – and expanding!

### Location

Nestled in the Rattlesnake Hills within the Yakima Valley wine region of Washington state

### Hours

Open President's Day Weekend through November, 10 a.m. – 6 p.m. daily, and by appointment

### Contact

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[www.twomountainwinery.com](http://www.twomountainwinery.com)

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## History

Two Mountain Winery is a family affair. Owned and operated by brothers Matthew and Patrick Rawn, their family has been farming the rich soil of the Rattlesnake Hills area of Washington State for more than half a century. In 1951, Phil Schmidt established Schmidt Orchards with 40 acres of peaches, apricots, prunes, and apples. Today, three generations contribute their talents and expertise to Two Mountain Winery and the 26-acre estate vineyard.

The small family winery produces a modest 3,000 cases annually, but is poised for growth under the leadership of the Rawn Brothers who believe great wine is the result of the perfect blend of elegance and fun.

After purchasing Two Mountain Winery and Estate Vineyard from their late uncle Ron Schmidt's estate in 2006, the brothers set out to put their own fingerprint on the family business by launching a new look for their classic, hand-crafted varietal wines. With new branding in place, Matthew and Patrick aggressively pursued distribution outside the state. Two Mountain wines are now available in four U.S. states and Japan, with additional markets to come.

Inspired by majestic Mt. Rainier and Mt. Adams that form the breathtaking backdrop of Two Mountain's 26-acre estate vineyard, Matthew has served as winemaker and vineyard manager for the winery since its inception in 2002. Patrick manages finances and day-to-day operations of the winery and vineyard. Two Mountain currently produces eight varietal wines, a dry rose' and a red blend, with the majority of grapes sourced from Two Mountain's estate vineyard.

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### **About Two Mountain Winery**

Nestled in the Yakima Valley wine region of Washington state, Two Mountain Winery produces approachable, handcrafted wines that are worth saving for that special occasion, but are accessibly priced for a casual dinner with family and friends. Established in 2002, Two Mountain is a family-owned operation that draws on the experience of three generations who have farmed the rich soil of the Yakima Valley. Brothers Matthew and Patrick Rawn own and operate the winery and estate vineyard, overseeing every aspect of the winemaking process from the grapes to the glass. Inspired by majestic Mt. Rainier and Mt. Adams that form the breathtaking backdrop of Two Mountain vineyard, our award-winning wines are a reflection of the perfect climate in which they were grown. Two Mountain Winery is open President's Day Weekend through November, from 10 a.m. – 6 p.m. daily and by appointment. Learn more about our wines, view our calendar of tasting events and join our Friends and Family Wine Club at [www.twomountainwinery.com](http://www.twomountainwinery.com).



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## Two Mountain Wines

You'll never feel intimidated in the Two Mountain tasting room – from the friendly “wine dogs” who greet you at the door, to the bucket of chalk provided for kids so they can doodle while their parents taste – Two Mountain is a laid-back, casual environment to learn about wine. Likewise, Two Mountain wines have a distinctly approachable personality; they're elegant, fun and inviting.

The winery produces eight varietal wines – Merlot, Cabernet Franc, Chardonnay, Riesling, Syrah, Lemberger, Cabernet Sauvignon and Touriga Nacional – along with a Dry Rose' and a Red Blend. The majority of the grapes are sourced from Two Mountain's estate vineyard.

Two Mountain wines are currently available throughout Washington state, Oregon, Idaho, Massachusetts, Hawaii and Japan and will soon be distributed in additional U.S. markets. Two Mountain wines are renowned for their tremendous value, offering exceptional quality at an accessible price point.

### Current Releases: Tasting Notes & Price List

#### **Two Mountain Winery 2007 Yakima Valley Off-Dry Riesling – \$15**

Crisp, clean aromas of ripe white flesh peaches, apricots, honeysuckle and inklings of over-ripe pear, followed by wonderful flavors of melon, pomello, peaches, honey and apricots.

#### **Two Mountain Winery 2007 Chalk Party Dry Rosé –\$13 *Sold Out!***

Two Mountain donates \$2 from the sale of each bottle of this special summer wine to Pegasus Project, a non-profit organization that provides therapeutic riding and equine-assisted activities for people with special needs.

#### **Two Mountain Winery 2007 Yakima Valley Chardonnay – \$21**

A classic Chardonnay with aromas of caramelized banana and vanilla, followed by a palate of toasty butterscotch and overripe pear with a lingering finish.

#### **Two Mountain Winery 2005 Rattlesnake Hills Lemberger – \$16**

Inviting flavors of pepper, fig and boysenberry mesmerize your nose while your palate is entertained with pepper, white pepper and raspberry with the slightest hints of vanilla framing this delightful wine.

#### **Two Mountain Winery N/V Rattlesnake Hills Hidden Horse Red Table Wine – \$15 *Sold Out!***

A wonderful blend of Cabernet Sauvignon, Merlot, Cabernet Franc and Lemberger you can taste, smell and savor. Opening with enticing aromas of mocha, coffee, overripe bing cherries, raspberry and marionberry melody, then progresses in the palate with pleasing flavors of coco, ripe red fruit, smokiness, rip plum and wonderfully soft tannins.

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## Two Mountain Wines (cont.)

### **Two Mountain Winery 2004 Yakima Valley Merlot – \$20**

Initially this wine screams of blackberry and fresh ripe Bing cherries making you think of all of your favorite summer fruits. As one delves deeper into this surprising gem, hints of rose petal, eucalyptus, clove, cocoa, tar and a nice edge of oak awaken your senses to a point of excitement. The deep color and fruit from the nose through the finish this classic Washington state Merlot.

### **Two Mountain Winery 2004 Yakima Valley Syrah – \$22**

Aromas of dark cherry, ripe black berries and plum dominate the nose of this splendid Syrah. The palate opens with the peppery varietal characteristic we have all come to know and love, followed by dark cherry, anise, tobacco, black berries, and the slightest insinuation of French oak ending with the most delicious velvety, chewy tannin. Northwest Syrah at it finest.

### **Two Mountain Winery 2004 Yakima Valley Cabernet Sauvignon – \$25**

This beautifully balanced Cabernet opens with stunning aromas of blackberry, dark cherry, allspice and toasty French oak. With flavors of blackberry, plum, dark Bing cherry, and tobacco framed by the French oak and soft velvety tannins this Cabernet is a pleasure now or cellared.

### **Two Mountain Winery 2005 Yakima Valley Reserve Cabernet Franc – \$30**

Smelling this wine says it all. Wonderfully deep aromas of ripe berries, toasted French oak, roasted meats and vanilla are followed by pleasing flavors of blackberry, dark cherries, allspice and soft velvety tannins, all surrounded by wonderfully integrated toasted oak.

### **Two Mountain Winery N/V Yakima Valley Tribute (Red Blend) – \$54 *Sold Out!***

A special non-vintage red blend honoring Two Mountain's founder and Matt and Patrick's uncle, Ron Schmidt. This blend of 90 percent Cabernet Sauvignon, five percent Merlot, three percent Syrah and two percent Cabernet Franc was aged in 90 percent new French oak and bottle aged for 18 months. Each barrel of this blend was hand selected for this extraordinary wine. Aromas of dark cherry, ripe blackberries and tobacco are followed by a palate of cherry, berries, roast meats, allspice and hints of pepper, all framed by the perfect balance of French oak.

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### **About Two Mountain Winery**

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## Two Mountain Vineyard

Two Mountain's name was inspired by majestic Mt. Rainier and Mt. Adams that form the breathtaking backdrop the winery's 26-acre estate vineyard. Located in the Rattlesnake Hills region of the Yakima Valley - Washington state's oldest appellation - three generations have farmed the land since the 1950s. In 1951, Matt and Patrick Rawn's grandfather Phil Schmidt established Schmidt Orchards with 40 acres of peaches, apricots, prunes and apples. Matt planted wine grapes on the land with his uncle Ron Schmidt in Spring 2000 and crushed Two Mountain Winery's first vintage in 2002. Today, Matt and Patrick grow eight grape varieties in Two Mountain Vineyard: Merlot, Cabernet Franc, Chardonnay, Riesling, Syrah, Lemberger, Cabernet Sauvignon and Touriga Nacional.

The Cascade mountain range provides a wonderful rain-shadow effect on Two Mountain Vineyard, which is situated on a south-facing slope 1,198 feet above sea level. It is a very warm site, with an ideal 190-day growing season and annual precipitation of only approximately six inches. Warm days and cool nights provide the Yakima Valley with near-perfect growing conditions, allowing both red and white grape varieties to fully express their classic characteristics. During the last ice age, the great Missoula Floods deposited ancient volcanic sediment across the region, creating a rich blend of sandy and rocky soils that shape the distinct character of Two Mountain Vineyard.

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## Signature Events

In addition to participating in major tasting events around the globe, Two Mountain Winery hosts signature events at the winery that visitors look forward to every year. For additional event information and registration, visit Two Mountain Winery's website at [www.twomountainwinery.com](http://www.twomountainwinery.com) or call 509.829.3900.

### **Vineyard Crew – Sat. 4/18/09, Sat. 6/6/09, Sat. 8/15/09, Sat. 10/10/09**

Two Mountain Winery's "Vineyard Crew" lets wine lovers and aspiring viticulturists unleash their inner farmers and learn what it takes to grow premium wine grapes in the heart of Yakima Valley. Vineyard Crew sessions are led by Two Mountain Vineyard manager Patrick Rawn, with support from winemaker Matt Rawn. From pruning to thinning, veraison to harvest, crew members tend to assigned Vineyard Crew vines at four key growing periods during the year so they experience the grape growing cycle first hand. Each of the four, half-day sessions includes a finger-filthy enological experience followed by wine and appetizers in the Two Mountain cellar. Vineyard Crew members receive generous discounts of 15 percent off per bottle/20 percent off per case, an exclusive member tee-shirt and, of course, dirty hands and serious bragging rights. Priced at \$100 per person or \$180 per couple.

### **Winemaker for a Day – Sat., Oct. 17, 2009**

Find out if you can hack it as a winemaker when you join Two Mountain winemaker Matt Rawn for a hands-on day at the winery's annual Winemaker for a Day event held in October. This exclusive event features the opportunity to participate in the most exciting time of year in a winery – harvest and crush. The first hour will be spent in Two Mountain Vineyard with Patrick Rawn, examining the vines and learning how to determine when the grapes are ready for harvest. Participants will roll up their sleeves and head to the Two Mountain cellar for the second hour, where they'll learn about and take part in the process of crush. With hands-on guidance, they'll learn how to read brix through a hydrometer, take temperature readings, participate in punch-down and learn about the fermentation process. At only \$40 per person, this annual experience sells out very quickly.

### **Chalk Party – Sat., June 13, 2009**

Tap into your inner child while creating chalk art on the floor at Two Mountain Winery during the winery's annual Chalk Party in June. With wine, music, food and fun, kids of all ages can enter a friendly chalk art contest with the winning design adorning TMW's special summer release Dry Rose' wine label. All event proceeds benefit the Pegasus Therapeutic Riding Center, which provides equine-assisted therapy for disabled kids and adults. The event is free and open to the public, with a suggested donation of \$20 to draw.

### **Outdoor Dinner and a Movie Series – Sat., Aug. 1, 2009 & Sat., Sept. 5, 2009**

Brothers Matt and Patrick Rawn welcome wine lovers to bring their favorite lawn chairs or blankets and enjoy the annual outdoor Dinner and a Movie series at Two Mountain Winery in August. Guests enjoy a catered dinner and fabulous Two Mountain wines followed by a private screening of some of Matt and Patrick's favorite films on the cool, soft grass outside the winery. Dinner begins at 7:30 p.m. and movies start at dusk. At \$25 per person, this event is a summer steal and the perfect way to unwind after a day touring Yakima Valley's wine country.

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## Awards & Accolades

With only 3,000 cases produced annually, Two Mountain is a small winery that concentrates on detail in the vineyard and in the winemaking. Two Mountain has gathered awards and accolades from leading wine critics, but more importantly, they are winning hearts and taste buds of wine lovers across the nation.

“Standout Wineries: Horseback rides meander through vineyards, orchards and working farms – allowing plenty of time for barrel room tours and taking in the crisp fall foliage as you visit wineries such as...brand new Two Mountain.”

- *Seattle Magazine*, October 2008

“Be a winemaker (for two hours). Shadow Matt and Patrick Rawn, owners of Two Mountain Winery in Washington’s Yakima Valley. They’ll have you pluck and taste grapes, operate the crush machinery, and, finally, taste the vineyards’s wine.”

- *Sunset Magazine*, September 2008

“The Two Mountain 2007 Riesling is off-dry and styled down to the straight and narrow. It’s a high-falutin’ cowboy tootin’ mouthful of crowd pleaser with its wet sweetness or sweet wetness, depending on which of your three legs you’re standing on. Soft and sipable with all the “P” fruits revealed: pear, peach and pummelo – with a long glow of apricot and light honey. “

- *Wine Press Northwest*, Summer 2008

“Two Mountain 2004 Syrah: This dark, inky purple wine made from Yakima Valley grapes has soft tannins, but still has mouth watering acidity, with black berry, black cherry, smoke and leather flavors that create an elegant wine for smoked or grilled meats.”

- *Seattle Magazine*, August 2008

“One of Patrick’s goals for the winery was achieved when the new packaging convinced some national and international distributors to take on Two Mountain wines. Once available only in Washington state, the wines were placed in four states and Japan in early 2008.”

- *Practical Winery & Vineyard*, July/August 2008

(more)



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## Awards & Accolades (cont.)

### **Two Mountain Winery N/V Rattlesnake Hills Hidden Horse Red Table Wine**

- Silver Medal, Seattle Wine Awards, 2007
- "Outstanding" and "Best Buy," *Wine Press Northwest*, Summer 2007

### **Two Mountain Winery 2004 Yakima Valley Merlot**

- Silver Medal, Washington State Wine Competition, June 2008
- Silver Medal, Dallas Morning News Wine Competition, 2007
- "Excellent," *Wine Press Northwest*, Fall 2007

### **Two Mountain Winery 2004 Yakima Valley Syrah**

- Bronze Medal, Washington State Wine Competition, June 2008
- "Excellent," *Wine Press Northwest*, Spring 2008

### **Two Mountain Winery 2004 Yakima Valley Cabernet Sauvignon**

- "Excellent," *Wine Press Northwest*, Spring 2008

### **Two Mountain Winery 2004 Cabernet Franc**

- "Excellent," *Wine Press Northwest*, Spring 2008
- Bronze Medal, *Dallas Morning News Wine Competition*, 2008

### **Two Mountain Winery 2007 Yakima Valley Off-Dry Riesling**

- Silver Medal, Washington State Wine Competition, June 2008
- Bronze Medal, Washington State Wine Competition, June 2007

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## Owner Bios

### **Matthew Rawn – Winemaker, Director of Sales and Marketing**

Matthew Rawn has been winemaker for Two Mountain Winery since its inception. He helped plant the estate vineyard with his uncle Ron Schmidt in 2000, and has produced Two Mountain's wines since the first vintage in 2002. While the vineyard was growing, Matt honed his winemaking skills by working alongside neighboring Yakima Valley wine producers and learning their craft. A passionate advocate for the Washington wine industry, Matt manages sales and marketing for the winery and enjoys talking with wine retailers and restaurateurs about the state's world-class wines. Matt also shares vineyard duties with his brother, Patrick. Matt holds a bachelor's degree in agricultural business from Montana State University in Bozeman, Mont. and completed enology and viticulture courses at Walla Walla Community College in Walla Walla, Wash.

### **Patrick Rawn – General Manager, Vineyard Operations**

Patrick Rawn manages finances and daily operations for Two Mountain Winery and estate vineyard and shares vineyard management duties with his brother, Matt. After college, Patrick traveled the globe and spent extensive time in Europe. Patrick returned to the U.S. with plans to enter law school, but a six-month stint working for the family wine business took his career path in a new direction. Patrick's passion for wine blossomed at Two Mountain Winery, and quickly grew into a full-fledged love affair. Patrick lives and works in the Yakima Valley, where he is a Yakima County Planning Commissioner and serves on the Yakima County Wine Tourism Consortium. Patrick holds a bachelor's degree in political science and a minor in economics/international finance from the University of Washington in Seattle.

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